

Apr 11, 2025 7:00 AM Eastern Daylight Time

## Relation Insurance Services Acquires True-Course Aviation Insurance Services Inc.

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CHICAGO--([BUSINESS WIRE](#))--Relation Insurance Services ("Relation") acquired the assets of True-Course Aviation Insurance Services Inc. ("True-Course"). The transaction went into effect on March 31, 2025; terms of the transaction were not disclosed.

*"Partnering with Relation gives our clients the opportunity to access all the insurance resources they need in one place," said Alejandro Galioto, Owner of True-Course.*

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"Partnering with Relation gives our clients the opportunity to access all the insurance resources they need in one place," said Alejandro Galioto, Owner of True-Course. "Relation's extensive in-house expertise and wide network of carrier relationships provides our clients with new options to mitigate risk and enhance their overall insurance programs."

True-Course Aviation Insurance, headquartered in Camarillo, [California](#), brings deep expertise in aviation risk solutions. Alejandro will continue to lead the firm and spearhead the expansion of Relation's dedicated aviation insurance practice.

"True-Course's specialization in serving aviation businesses significantly enhances the breadth and depth of services we offer to our clients," said Tim Hall, Chief Executive Officer of Relation. "Their deep expertise delivers tremendous value to key segments such as aircraft manufacturers, flight schools, and corporate aviation clients. Alejandro's leadership and extensive industry knowledge make him the ideal person to spearhead the growth of our Aviation practice—he will lead its

strategic direction, expand our market presence, and build out a dedicated team focused on aviation risk solutions. We are thrilled to welcome True-Course to the Relation family."

## About Relation's Mergers & Acquisitions

*Relation Insurance Services is actively seeking partnerships to expand its offerings, industry expertise, and geographic footprint. Relation offers a seat at the table to insurance entrepreneurs with equity ownership opportunities and a people-first approach that optimizes outcomes for employees and clients. For more information on joining the Relation family of brands, visit [www.relationinsurance.com/partner-with-us](http://www.relationinsurance.com/partner-with-us).*

## About Relation Insurance Services

*Relation Insurance Services is an insurance brokerage firm that offers superior risk management and benefits consulting services across the United States. It is ranked by Insurance Journal within the top 25 largest agencies in the country by revenue and has approximately 1,350 employees across more than 100 locations nationwide. Relation is a privately held corporation backed by Aquiline Capital Partners, a private equity firm based in New York and London investing in businesses globally across financial services and technology. Visit: [www.relationinsurance.com](http://www.relationinsurance.com) for more information.*

## Contacts

Contact for Relation Insurance Services

Maria Grimm

[maria.grimm@relationinsurance.com](mailto:maria.grimm@relationinsurance.com)

## M&A CONTACT

Brandon E. YoungFountain, EVP and Head of M&A

Relation Insurance Services

P: 312-371-6236

E: [brandon.youngfountain@relationinsurance.com](mailto:brandon.youngfountain@relationinsurance.com)

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